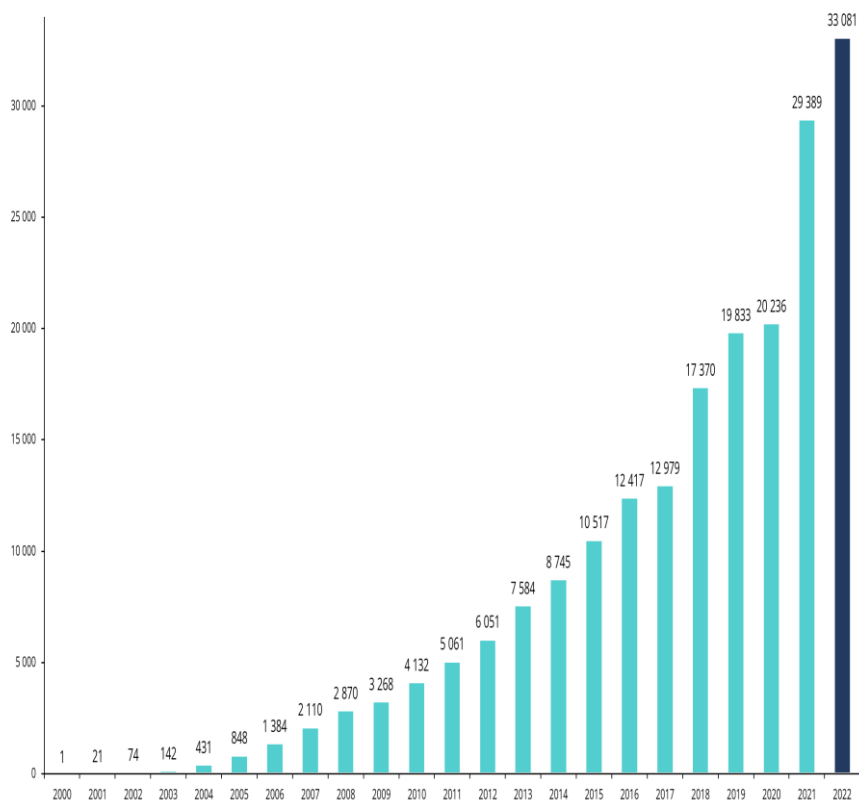


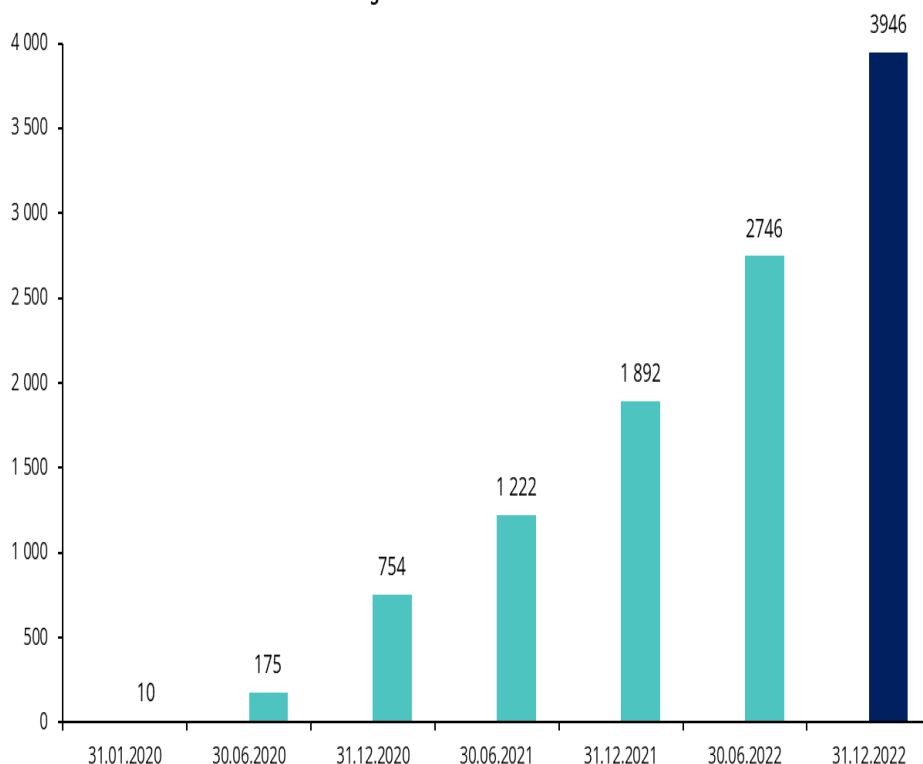
12 month period ended		
31.12.2020 (In thousands PLN)	31.12.2021 (In thousands PLN)	31.12.2022 (In thousands)

net income from sales	36,496	41,839	57,326
EBIT	4,607	8,540	9,565
EBIT % (EBIT/net sales income)	12,6%	20,4%	16,7%
EBITDA	10,442	15,213	16,046
EBITDA % (EBITDA/net sales income)	28,6%	36,4%	28,0%
ALIGNED EBITDA = EBITDA + COST OF SHARE SCHEME INCENTIVE SCHEME - SUBSIDIES	10,076	14,163	19,534
ALIGNED EBITDA % (Aligned EBITDA/net sales income)	27,6%	33,9%	34,1%
Net profit attributable to shareholders of the parent unit	3,101 (including 366 subsidiaries)	7,193 (including 3,522 subsidiaries)	7,073 (no subsidiaries)
Net profit attributable to shareholders of the parent unit% (Net profit attributable to equity holders of the parent company/net sales income)	8,5%	17,2%	12,3%
ALIGNED NET PROFIT ATTRIBUTED TO PARENT SHAREHOLDERS = NET PROFIT ATTRIBUTABLE TO EQUITY HOLDERS OF THE PARENT + COST OF EQUITY INCENTIVE PLAN - SUBSIDIES	2,735	6,143	10,561
ALIGNED NET PROFIT ATTRIBUTED TO PARENT SHAREHOLDERS % (Aligned net profit attributable to parent company shareholders/net sales revenue)	7,5%	14,7%	18,4%
ADJUSTMENTS TO ADJUSTED EBITDA AND ADJUSTED NET PROFIT ATTRIBUTABLE TO PARENT SHAREHOLDERS :	366	1,050	(3,488)
- SHARE INCENTIVE SCHEME	-	(2,472)	(3,488)
- SUBSIDIES	366	3,522	-

IMS Group subscription locations



Own songs in music libraries



The year 2022 was very successful for the IMS Group. The IMS Group achieved revenues in 2022 of PLN 15,487 thousand, i.e. 37% more than in 2021. Aligned EBITDA (i.e. EBITDA after eliminating the non-cash costs of the IMS S.A. share-based incentive programme and the subsidies received in 2020 and 2021 under the aid programmes related to the COVID-19 crisis) for 2022 is the highest in the history of the IMS Group. Aligned EBITDA for 2022 is PLN 5,371 thousand or 38% higher than in 2021 and PLN 9,458 thousand or 94% higher than in 2020. In 2022, the IMS Group acquired organically (without taking into account acquisitions of other entities) a record number of 3,692 subscription locations, exceeding the ceiling of 30,000 locations for the first time in its history and ultimately reaching 33,000 locations at the end of 2022. In none of the IMS Group's more than 20 years to date has the number of organically acquired locations exceeded 2,500.

The Closer Music project is thriving. The number of music tracks in the Closer Music libraries has more than doubled to 4,000 high-quality music and spoken-word tracks by the end of 2022. Having its own music content gives IMS Group companies a strong competitive advantage, as evidenced, for example, by the agreement signed on 22 December 2022 with a major petrol station chain.